

Mr. Fernbaugh,

As you know, my wife and I own and operate Rivers Edge Pet Lodge. We have leased this facility from the City of Lompoc since October 2007 at which time we took over a facility that was in extreme disrepair. We cleaned up and re-established the facility at no expense to the city or the airport district and have continued to maintain this facility since that time. We have consistently paid our lease and have been good tenants to the City of Lompoc because we believe in being responsible business owners and want our businesses to reflect that.

Our lease amount has increased from \$1800 per month to \$2200 per month as of October 2012. This increase has made it very difficult to maintain the facility like we do and still maintain a healthy business environment for our employees and customers. Since we acquired the lease in 2007, the downturn in the economy has not allowed us to increase margins on the services that we provide. Our purpose for this letter is to ask the City to please review the lease structure to possibly allow for the \$1800 per month amount to stay in effect so that we are able to keep our facility running at the required pace to sustain the employees we currently have.

We look forward to hearing from you and appreciate your efforts. Feel free to call either myself or Tammy if we can help.

Regards,

Larry and Tammy Mendez