



Quote Number: 1790727
 Opportunity Number: 25148867
 Sourcewell Contract #: 110421-ALT
 Date: 5/5/2025

Quoted for: City of Lompoc
Customer Contact: Steve Mickelson
Phone: / **Email:**
Quoted by: Ally Day
Phone: / **Email:** allyson.day@altec.com
Altec Account Manager: Luke Cochran

REFERENCE ALTEC MODEL		Sourcewell Price
TA60	Articulating Telescopic Aerial Device with Material Handling (Insulated)	\$281,876

(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

Item #	Model	Description	Price
1	TA60-AWD	All Wheel Drive	\$31,215
2			
3			
4			

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

Item #	Model	Description	Price
1	JEMS-LE	JEMS LE Jobsite Anti-Idle - Compatible with AA, AN, AM, L, LR, and TA Models (Requires JEMS Connect Selection from "Connected Products")	\$57,150
2	JEMS-LE-JC	JEMS LE Mobile/Jobsite Charge	\$7,166
3	JEMS-ACPC	JEMS 25ft Adapter Cord for 110-120VAC For Plug-In Charging	\$809
4	JEMS-EOAC	JEMS Engine-Off Air Conditioning	\$6,542
5	CONN-S-L	Single Connected with Lifetime access (eg JEMS Connect OR E-Series)	\$3,780
6	SH	Swivel Hook	\$81
7	VRI	120 Volt GFCI Receptacle, Includes Weather-Resistant Enclosure	\$365
8	PSWI1	Inverter with minimum 2000W 120V @ 16A pure sine wave output, hardwired to outlets and 12VDC input	\$2,972
9	VCAM	Backup Camera System	\$1,313
10	TBE	ELECTRIC TRAILER BRAKE CONTROLLER. Controls Trailers with Electric Brakes, Wired to 7-Way Plug Next to Pintle Hook	\$475
SOURCEWELL OPTIONS TOTAL:			\$393,744

(B.) OPEN MARKET ITEMS (Customer Requested)

Item #	Model	Description	Price
1	UNIT		\$0
2	UNIT & HYDRAULIC ACC		\$0
3	BODY	Custom Body	\$5,374
4	BODY & CHASSIS ACC	Pintle Hitch	\$1,438
5	ELECTRICAL	7-way Blade receptacle	\$278
6	FINISHING	Freight, Non Skid, Paint, Inspection	\$19,750
7	CHASSIS	Freightliner M2-106 Plus	\$28,758
8	OTHER		\$0
OPEN MARKET OPTIONS TOTAL:			\$55,598

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$449,342.00
Delivery to Customer: \$1,484.00
Estimated Taxes (Delivery non-taxable): \$39,317.43
FET: TBD
CA Doc/Admin/Tire Fees: \$535.50
TOTAL FOR UNIT/BODY/CHASSIS: \$490,678.93

(C.) ADDITIONAL ITEMS (items are not included in total above)

Item #	Model	Description	Price
1			
2			
3			
4			

****Pricing valid for 45 days****

NOTES

PRICING: Altec will make every effort to honor this quotation, subject to the following provisions. Prices for equipment with production start dates 12 months and beyond are budgetary only due to irregular cost inflation and market volatility. These prices will be reviewed based on market conditions and confirmed closer to the production date. Quotes and orders with chassis model year beyond the current open order bank, should be considered estimates only. Altec's turn-key pricing is subject to change in accordance with chassis pricing received from the OEM. Chassis model year, specifications and price will be reviewed and confirmed when specific model year information becomes available from the OEM and that chassis price difference will be passed through to the customer.

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90) days
TO ORDER: To order, please contact the Altec Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: TBD Based on availability, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Please ask your Altec Account Manager for more information