



Quote Number: 1790723  
 Opportunity Number: 25148871  
 Sourcewell Contract #: 110421-ALT  
 Date: 5/5/2025

Quoted for: City of Lompoc

Quoted by: Ally Day

Phone: / Email: allyson.day@altec.com

Altec Account Manager: Luke Cochran

REFERENCE ALTEC MODEL		Sourcewell Price
DH50	50' Fully Hydraulic derrick, rear mount	\$329,955

(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1	DH50-AWD	All Wheel Drive	\$30,591
2	DH50-E	50' Electric / Hydraulic Derrick, Rear Mount (DH50E)	\$5,451
3			
4			

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1	MHJ8	8' Material Handling Jib	\$2,154
2	SCH	Single Conductor Holder Self-Aligning 2.5 x 3-3/8 Opening (For Use With 4 Square Jib)	\$1,275
3	SH	Swivel Hook	\$81
4	T40	REEL;HYDRAULIC;ONE 0.38 IN HOSE;ONE 0.50 IN HOSE;50 FT CAPACITY;50 FT INCLUDED;2 HOSES TOTAL;HANNA;SPRING REWIND	\$1,678
5	T82	POLE PULLER;HYDRAULIC;TIGER BRAND;INCLUDES BACKPLATE;INCLUDES 1/2IN ALLOY 6FT CHAIN;2800 PSI OPERATING;;	\$2,857
6	RBS	Rubber Belted Step	\$546
7	POP1	Plastic Outrigger Pad, 24" x 24" x 1" (Pair)	\$597
8	CH	Cone Holder, Fold Over Post Style	\$415
9	SPOT6	Remote Spot Light, LED, Permanent Mount, With Wireless Dash Mounted Controls And Programmable Wireless Remote	\$1,066
10	VCAM	Backup Camera System	\$1,313
11	PTO-HM	PTO Hour Meter Digital with 10,000 Hour Display	\$182
12	TBE	ELECTRIC TRAILER BRAKE CONTROLLER. Controls Trailers with Electric Brakes, Wired to 7-Way Plug Next to Pintle Hook	\$475
	SKF	Spare Key Fob Qty 3	\$1,040
13	50-HR	50' of 3/8" Air Line Hose & Reel	\$2,332
14	FLOOD	Flood Light (Hella #H71030401) Qty 2	\$754
<b>SOURCEWELL OPTIONS TOTAL:</b>			<b>\$382,763</b>

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT	Horn at lower controls for crane cert	\$147
2	UNIT & HYDRAULIC ACC	Phase lifting jib attachment, Vinyl Jib Storage Bag for 8' Jib, Pengo Utility Dirt Auger, Subbase Stop, Subbase Tube Storage, Hydraulic Capstan, Braden PCD24B, Cathead, Capstan head storage	\$12,896
3	BODY	Custom Body	\$27,338
4	BODY & CHASSIS ACC	Swivel Style Pintle Hitch, Cable Step Installed at Rear Double Step, Vanair Air Compressor, Weather Resistant Manual Holder, Couplers, Sight Rods	\$25,193
5	ELECTRICAL	Strobe beacons, 7-Way Trailer Receptacle (Blade Type), In-Cab transmitter docking station interlock	\$1,422
6	FINISHING	Paint, Non Skid, Freight, Inspection	\$21,896
7	CHASSIS	Freightliner M2-106 Plus	\$33,117
8	OTHER	Altec Insights For E-Series Derricks	\$3,770
<b>OPEN MARKET OPTIONS TOTAL:</b>			<b>\$125,779</b>

**SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$508,542.00**  
**Delivery to Customer: \$1,484.00**  
**Estimated Taxes (Delivery non-taxable): \$44,497.43**  
**FET: TBD**  
**CA Doc/Admin/Tire Fees: \$535.50**  
**TOTAL FOR UNIT/BODY/CHASSIS: \$555,058.93**

(C.) ADDITIONAL ITEMS (items are not included in total above)

1			
2			
3			
4			

\*\*Pricing valid for 45 days\*\*

**NOTES**

**PRICING:** Altec will make every effort to honor this quotation, subject to the following provisions. Prices for equipment with production start dates 12 months and beyond are considered budgetary due to potential cost inflation, market volatility, and tariff implications. These prices will be reviewed based on market conditions and confirmed closer to the production date. Quotes and orders with chassis model years beyond the current open order bank are estimates only. Altec's turn-key pricing is subject to change based on chassis pricing received from the OEM. Chassis model year, specifications, and price will be reviewed and confirmed when specific model year information becomes available from the OEM, and any chassis price difference, including adjustments for tariffs, will be passed through to the customer.

**PAINT COLOR:** White to match chassis, unless otherwise specified

**WARRANTY:** Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90) days

**TO ORDER:** To order, please contact the Altec Account Manager listed above.

**CHASSIS:** Per Altec Commercial Standard

**DELIVERY:** TBD Based on availability, FOB Customer Location

**TERMS:** Net 30 days

**BEST VALUE:** Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

**TRADE-IN:** Please ask your Altec Account Manager for more information