



# National Auto Fleet Group

A Division of Chevrolet of Watsonville  
 490 Auto Center Drive, Watsonville, CA 95076  
 (855) 289-6572 • (831) 480-8497 Fax  
 Fleet@NationalAutoFleetGroup.com

10/20/2025

Quote ID: **33382**

Order Cut Off Date: **TBA**

Mr Seth Cannaday  
 City of Lompoc  
 1300 West Laurel Avenue  
 Lompoc, California, 93436

Dear Seth Cannaday,

National Auto Fleet Group is pleased to quote the following vehicle(s) for your consideration.  
**Seven (7) New/Unused (2026 Ford F-150 Lightning (W1B) Pro 4WD SuperCrew 5.5' Box 145" WB, )** and delivered to your specified location, each for

	One Unit (MSRP)	One Unit	Total % Savings	Extended Unit's (7)	Total Savings
Contract Price	\$64,250.00	\$61,948.80	3.582 %	\$433,641.60	\$16,108.40
1 additional key(s)		\$300.00		\$2,100.00	
Tax (8.7500 %)		\$5,446.77		\$38,127.39	
Tire fee		\$8.75		\$61.25	
<b>Total</b>		<b>\$67,704.32</b>		<b>\$473,930.24</b>	

- per the attached specifications.

This vehicle(s) is available under the **Sourcewell Contract 091521-NAF** . Please reference this Contract number on all purchase orders to National Auto Fleet Group. Payment terms are Net 20 days after receipt of vehicle.

Thank you in advance for your consideration. Should you have any questions, please do not hesitate to call.

Sincerely,

Jesse Cooper  
 Account Manager  
 Email: Fleet@NationalAutoFleetGroup.com  
 Office: (855) 289-6572  
 Fax: (831) 480-8497

Standard Quoting Department  
 Account Manager  
 Fleet@NationalAutoFleetGroup.com  
 (855) 289-6572



## **Purchase Order Instructions & Resources**

**Once units are scheduled by OEM, no cancellations are accepted**

In order to finalize your purchase please submit this purchase packet to your governing body for a purchase order approval and submit your purchase order in the following way:

Email: [Fleet@NationalAutoFleetGroup.com](mailto:Fleet@NationalAutoFleetGroup.com)

Fax: (831) 480-8497

Mail: National Auto Fleet Group

490 Auto Center Drive

Watsonville, CA 95076

**We will send a courtesy confirmation for your order and a W-9 if needed.**

### **Additional Resources**

Learn how to track your vehicle: [www.NAFGETA.com](http://www.NAFGETA.com)

Use the upfitter of your choice: [www.NAFGpartner.com](http://www.NAFGpartner.com)

Vehicle Status: [ETA@NationalAutoFleetGroup.com](mailto:ETA@NationalAutoFleetGroup.com)

General Inquiries: [Fleet@NationalAutoFleetGroup.com](mailto:Fleet@NationalAutoFleetGroup.com)

For general questions or assistance please contact our main office at:

# **1-855-289-6572**

## Vehicle Configuration Options

ENGINE	
Code	Description
997	Engine: Dual eMotor - Extended Range Battery, -inc: single onboard charging level 2 peak charging rate of 11.5kW and 131 kWh usable capacity extended range battery
TRANSMISSION	
Code	Description
44L	Transmission: Single-Speed, (STD)
WHEELS	
Code	Description
643	Wheels: 18" Alloy Gloss Black, (STD)
TIRES	
Code	Description
___	Tires: 275/65R18 A/T, (STD)
PRIMARY PAINT	
Code	Description
YZ	Oxford White
SEAT TYPE	
Code	Description
VS	Medium Dark Slate, Vinyl Bucket Heated Front Seats, -inc: 2-way manual driver/passenger w/flow-through console and floor shifter
ADDITIONAL EQUIPMENT	
Code	Description
17V	Tow Technology Package, -inc: Pro Trailer Hitch Assist, Manual-Folding Power Glass Heated Mirrors, turn signal, black skull caps and LED sideview mirror spotlights, 360 Degree Camera, Pro Trailer Backup Assist, trailer reverse guidance
53D	Max Trailer Tow Package, -inc: increased tow capability from 7,700 to 10,000 lbs, Trailer Brake Controller
153	Front License Plate Bracket, -inc: Standard in states requiring 2 license plates, optional to all others
96W	Tough Bed Spray-In Bedliner
479	Pro Power Onboard - 9.6 kW Exportable Power, -inc: 10 120v outlets, 6 USB outlets, 1 2.4kW circuit for frunk and cab, 2 3.6kW circuits for bed, outlet breakdown (in-cab: 2 120v, 6USB, in-bed: 4 120v, 1 240v, frunk: 4 120v)

**OPTION PACKAGE**

<b>Code</b>	<b>Description</b>
110A	Equipment Group 110A Standard

# 2026 Fleet/Non-Retail Ford F-150 Lightning Pro 4WD SuperCrew 5.5' Box 145" WB

## WINDOW STICKER

2026 Ford F-150 Lightning Pro 4WD SuperCrew 5.5' Box 145" WB		
CODE	MODEL	MSRP
W1B	2026 Ford F-150 Lightning Pro 4WD SuperCrew 5.5' Box 145" WB	\$54,780.00
<b>OPTIONS</b>		
997	Engine: Dual eMotor - Extended Range Battery, -inc: single onboard charging level 2 peak charging rate of 11.5kW and 131 kWh usable capacity extended range battery	\$2,000.00
44L	Transmission: Single-Speed, (STD)	\$0.00
643	Wheels: 18" Alloy Gloss Black, (STD)	\$0.00
—	Tires: 275/65R18 A/T, (STD)	\$0.00
YZ	Oxford White	\$0.00
VS	Medium Dark Slate, Vinyl Bucket Heated Front Seats, -inc: 2-way manual driver/passenger w/flow-through console and floor shifter	\$0.00
17V	Tow Technology Package, -inc: Pro Trailer Hitch Assist, Manual-Folding Power Glass Heated Mirrors, turn signal, black skull caps and LED sideview mirror spotlights, 360 Degree Camera, Pro Trailer Backup Assist, trailer reverse guidance	\$1,950.00
53D	Max Trailer Tow Package, -inc: increased tow capability from 7,700 to 10,000 lbs, Trailer Brake Controller	\$1,100.00
153	Front License Plate Bracket, -inc: Standard in states requiring 2 license plates, optional to all others	\$0.00
96W	Tough Bed Spray-In Bedliner	\$625.00
479	Pro Power Onboard - 9.6 kW Exportable Power, -inc: 10 120v outlets, 6 USB outlets, 1 2.4kW circuit for frunk and cab, 2 3.6kW circuits for bed, outlet breakdown (in-cab: 2 120v, 6USB, in-bed: 4 120v, 1 240v, frunk: 4 120v)	\$1,200.00
110A	Equipment Group 110A Standard	\$0.00
Please note selected options override standard equipment		
<b>SUBTOTAL</b>		<b>\$61,655.00</b>
Advert/ Adjustments		\$0.00
Manufacturer Destination Charge		\$2,595.00
<b>TOTAL PRICE</b>		<b>\$64,250.00</b>
Est City: N/A MPG Est Highway: N/A MPG Est Highway Cruising Range: N/A mi		

Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

**Notes**


**Standard Equipment**

**MECHANICAL**

Engine: Extended Range Battery -inc: single onboard charging level 2 peak charging rate of 11.5kW and 123 kWh usable capacity extended range battery (STD)

Transmission: Single-Speed (STD)

**EXTERIOR**

Wheels: 18" Alloy Gloss Black (STD)

Tires: 275/65R18 A/T (STD)

**ADDITIONAL EQUIPMENT**

Transmission w/Driver Selectable Mode
Full-Time All-Wheel
9.61 Axle Ratio
Battery w/Run Down Protection
Class IV Towing Equipment -inc: Hitch and Trailer Sway Control
Trailer Wiring Harness
2189# Maximum Payload
GVWR: 8,550 lbs
HD Gas-Pressurized Front Shock Absorbers and Gas-Pressurized Rear Shock Absorbers
Front And Rear Anti-Roll Bars
Electric Power-Assist Speed-Sensing Steering
Permanent Locking Hubs
Double Wishbone Front Suspension w/Coil Springs
Trailing Arm Rear Suspension w/Coil Springs
Regenerative 4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs, Brake Assist, Hill Hold Control and Electric Parking Brake
Lithium Ion (li-Ion) Traction Battery w/11.5 kW Onboard Charger, 14.6 Hrs Charge Time @ 220/240V and 2.033 Hrs Charge Time @ 440V
Regular Box Style
Tire Mobility Kit
Black Front Bumper w/Black Rub Strip/Fascia Accent and 2 Tow Hooks
Black Rear Step Bumper
Black Side Windows Trim
Black Door Handles
Black Power Heated Side Mirrors w/Manual Folding
Fixed Rear Window

Deep Tinted Glass
Variable Intermittent Wipers
Aluminum Panels
Running Boards
Black Grille
Tailgate Rear Cargo Access
Tailgate/Rear Door Lock Included w/Power Door Locks
Integrated Storage
Ford Co-Pilot360 - Autolamp Auto On/Off Projector Beam Led Low/High Beam Directionally Adaptive Auto High-Beam Daytime Running Lights Preference Setting Headlamps w/Delay-Off
Cargo Lamp w/High Mount Stop Light
LED Brakelights
Headlights-Automatic Highbeams
Radio w/Seek-Scan, Clock, Speed Compensated Volume Control, Steering Wheel Controls, Voice Activation, Radio Data System and External Memory Control
Radio: SiriusXM w/360L -inc: Note: trial length: A 3-month trial subscription is included for all new SiriusXM-equipped Ford vehicles SiriusXM w/360L trial Subscription: Service will automatically stop at the end of your trial subscription period unless you decide to continue service, Trial is non-transferable, If you do not wish to enjoy your trial, you can cancel by calling the number below, All SiriusXM services require a subscription, each sold separately by SiriusXM after the trial period, Service subject to the SiriusXM customer agreement and privacy policy, visit siriusxm.com for complete terms and how to cancel which includes online methods or calling 1-866-635-2349, Some services and features are subject to device capabilities and location availability, Satellite service not available in AK and HI, Certain features and/or content may not be available in vehicles w/SiriusXM w/360L unless an active data connection is enabled in the vehicle, Content varies by SiriusXM subscription plan, All fees, content and features are subject to change, SiriusXM and related logos are trademarks of Sirius XM Radio Inc, and its respective subsidiaries
6 Speakers
Streaming Audio
Fixed Antenna
2 LCD Monitors In The Front
Real-Time Traffic Display
Vinyl Bucket Heated Front Seats -inc: 2-way manual driver/passenger w/flow-through console and floor shifter
Driver Seat
Passenger Seat
60-40 Folding Split-Bench Front Facing Fold-Up Cushion Rear Seat
Manual Tilt/Telescoping Steering Column
Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Traction Battery Level, Power/Regen, Traction Battery Temperature, Trip Odometer and Trip Computer
Power Rear Windows
Front Cupholder
Rear Cupholder
3 12V DC Power Outlets

Compass
Proximity Key For Push Button Start Only
Remote Keyless Entry w/Integrated Key Transmitter and Panic Button
Cruise Control w/Steering Wheel Controls
Voice Activated Dual Zone Front Automatic Air Conditioning
HVAC -inc: Underseat Ducts and Console Ducts
Locking Glove Box
Driver Foot Rest
Interior Trim -inc: Cabback Insulator, Metal-Look Door Panel Insert and Metal-Look Interior Accents
Full Cloth Headliner
Urethane Gear Shifter Material
Day-Night Auto-Dimming Rearview Mirror
Driver And Passenger Visor Vanity Mirrors
Full Floor Console w/Locking Storage, Mini Overhead Console w/Storage, 3 12V DC Power Outlets and 6 Interior 120V AC Power Outlets
Front Map Lights
Fade-To-Off Interior Lighting
Full Vinyl/Rubber Floor Covering
Plastic Floor Trim
Cargo Area Concealed Storage
Cargo Features -inc: Tire Mobility Kit
Cab Mounted Cargo And Cargo Space Lights
Smart Device Remote Engine Start
Ford Connectivity Package (1-Year Included) -inc: unlimited Wi-Fi hotspot, connected navigation, EV trip planner, pinch-to-zoom capability, live traffic, predictive destinations and route guidance, audio and video streaming, voice assistant and entertainment (karaoke), Included for one-year from warranty start date, Requires activation via Ford app w/credit card authorization; customer may cancel at any time, Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features, Ford may temporarily slow data speeds if such data usage reaches or exceeds 50GB within a billing cycle or due to network limitations, If a customer uses more than 50% of their data usage in a roaming country during a 60-day period, Ford may remove or limit the customer's data plan
SYNC 4 w/Enhanced Voice Recognition -inc: 12" center display, information on demand panel, wireless phone connection, cloud connected, AppLink w/App catalog, 911 Assist, wireless Apple CarPlay and Android Auto compatibility, digital owners manual and conversational voice command recognition
Instrument Panel Bin, Dashboard Storage, Interior Concealed Storage, Driver / Passenger And Rear Door Bins
Power 1st Row Windows w/Driver And Passenger 1-Touch Up/Down
Delayed Accessory Power
Power Door Locks w/Autolock Feature
Driver Information Center
Trip Computer
Outside Temp Gauge
Digital Appearance

Seats w/Vinyl Back Material
Manual Adjustable Front Head Restraints and Manual Adjustable Rear Head Restraints
Front Center Armrest
Perimeter Alarm
3 12V DC Power Outlets and 6 Interior 120V AC Power Outlets
AdvanceTrac w/Roll Stability Control Electronic Stability Control (ESC) And Roll Stability Control (RSC)
ABS And Driveline Traction Control
Side Impact Beams
Dual Stage Driver And Passenger Seat-Mounted Side Airbags
Rear Parking Sensors
BLIS with Trailer Tow Coverage Blind Spot
PCA with AEB and Intersection Assist
Cross-Traffic Alert with Reverse Brake Assist
Ford Co-Pilot360 - Lane-Keeping Assist Lane Keeping Assist
Ford Co-Pilot360 - Lane-Keeping Assist Lane Departure Warning
Collision Mitigation-Front
Driver Monitoring-Alert
Tire Specific Low Tire Pressure Warning
Dual Stage Driver And Passenger Front Airbags
Safety Canopy System Curtain 1st And 2nd Row Airbags
Airbag Occupancy Sensor
Driver And Passenger Knee Airbag
Mykey System -inc: Top Speed Limiter, Audio Volume Limiter, Early Low Fuel Warning, Programmable Sound Chimes and Beltminder w/Audio Mute
Rear Child Safety Locks
Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners
Reverse Camera Back-Up Camera
Front Camera w/Washer