



DISCUSSION FOR REFUND OF SAFE & SANE FIREWORKS

January 20, 2026

Matt Adams, Accounting and Revenue Manager
Mario Guerrero Jr., Community Development Director

QUICK RECAP

- **Ordinance No. 1591(13) allows for sale and use of “Safe and Sane Fireworks”**
 - **Lottery for up to 6 licenses (1/7,500 residents) to nonprofits**
- **Numerous concerns about safety since passage**
- **4% surcharge for enforcement task force**
- **\$10,000 “booth fee” divided among nonprofits for enforcement**
- **20% of net sales revenue from nonprofit to city for 4th of July celebration**

RECENT IMPACTS

- **No viable venues within the City for a Fireworks Show**
- **Discussions for different types events**
- **No event in 2025**

FINANCIAL SNAPSHOT - EVENT

- **Average cost of family fun day (2022-2024) = ~\$27,000/year**
- **Current balance at Dec25 held in trust = \$76,982.10**
 - Large Event – Band/DJ, Food Trucks, Kid’s Games, Bounce Houses, Bike Parade = estimated \$20,000. Decrease from average of past events is due to not needing fencing**
 - **Smaller Event – Pickleball Tournament/Prizes, DJ, Food Trucks, Kid’s Games = estimated \$10,000**



POSSIBLE OPTIONS

- 1. Do not issue any refunds, continue to collect the 20% payment from the non-profits, continue to hold annual events (Status Quo);**
- 2. Refund the 20% payment from the non-profits collected for the 2025 event that was not held. Continue to collect the 20% payment from the non-profits, continue to hold annual events;**
- 3. Do not issue any refunds, increase the payment from the non-profits back to the original 30% due to the cost of the non-fireworks events being higher than the collections, continue to hold annual events;**
- 4. Refund the 20% payment from the five non-profits collected for the 2025 event that was not held, increase the payment from the non-profits back to the original 30% due to the cost of the non-fireworks events being higher than the collections, continue to hold annual events;**
- 5. Refund all funds held in the trust to the nine non-profits that have contributed payments over the past seven years. Cease future events;**
- 6. Other possibilities not mentioned here.**



Revenue Comparisons for Estimated Future Event

Historical Event Snapshot

Event Year	Revenue	Expenses	Change in Trust Balance	Non-Profits Contrib.
2022	\$ 26,075.45	\$ 25,175.41	\$ 900.04	30%
2023	\$ 28,415.19	\$ 26,798.33	\$ 1,616.86	30%
2024	\$ 16,588.93	\$ 9,576.57	\$ 7,012.36	20%
2025	\$ 15,762.61	\$ -	\$ 15,762.61	20%

Estimates for 2026 Event

	Estimated Revenues	Estimated Expenses	Change in Trust Balance	Event Type
2026 @ 20%	\$ 16,000.00	\$ 20,000.00	\$ (4,000.00)	Large Event
2026 @ 30%	\$ 23,000.00	\$ 20,000.00	\$ 3,000.00	Large Event
2026 @ 20%	\$ 16,000.00	\$ 10,000.00	\$ 6,000.00	Small Event
2026 @ 30%	\$ 23,000.00	\$ 10,000.00	\$ 13,000.00	Small Event



NONPROFIT EVENT CONTRIBUTIONS AVAILABLE TO REFUND

Refunds to Non-Profits	Weighted Allocation %	Full Refund	Partial
A	42.05%	32,373.84	\$ 5,356.52
B	17.69%	13,616.63	\$ 2,762.74
C	13.67%	10,523.34	\$ 2,989.61
D	13.02%	10,025.63	\$ 2,753.31
E	5.51%	4,241.54	\$ 1,900.43
F	2.30%	1,770.51	\$ -
G	1.86%	1,434.10	\$ -
H	1.46%	1,124.65	\$ -
I	2.43%	1,871.85	\$ -
Total		\$ 76,982.10	\$ 15,762.61

REQUESTS & REMINDERS

- **No direct fiscal impact to City as these funds can only be used for enforcement and event, or refunded**
- **Potential discussion on viability of Safe and Sane fireworks program if no Fireworks show in city**
- **Staff requests direction from City Council on how best to proceed**



THANK YOU

Matt Adams, Accounting and Revenue Manager
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